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November 15, 2018

## GO-Biz Committee Approves \$70 Million in Tax Credits for 17 Companies Committing to Add Over 2000 Jobs in California



Photo by pixabay.com

The Governor's Office of Business and Economic Development (GO-Biz) announced that the California Competes Tax Credit (CCTC) committee approved \$70 million in tax credits for 17 companies projected to create 2030 jobs, retain 4,468 existing jobs, and make \$468 million worth of new investments across California. View the complete list of approved companies and award amounts.

"The California Competes Tax Credit encourages companies from around the world to locate, expand and add good paying jobs in our state." said Panorea Avdis, GO-Biz Director and Chair of the California Competes Tax Credit Committee. "This round of recipients includes the largest single tax credit award in the history of the program, one of California's leaders in aerospace manufacturing, Lockheed Martin. We look forward to all of the companies' ongoing commitment and investment in California."

GO-Biz Director and Committee Chair, Panorea Avdis convened the committee, which includes Treasurer John Chiang, Director of the Department of Finance Keely Bosler, and Senate appointee Denise Zapata and Assembly appointee Madeleine Janis, in Sacramento.

A longtime contributor to California's leadership in the aerospace industry, Lockheed Martin, was awarded \$39.5 million tax credit. The company has committed to adding 450 new jobs in addition to retaining over 2400 existing employees in its "Skunk Works" operations in California. While Lockheed has facilities throughout the state, most of the job growth and the \$100 million in capital investments will take place in Palmdale, California.

"This award of the California Competes Tax Credit ensures new aircraft development jobs for California to drive continued aviation innovation in the state. Lockheed Martin Skunk Works® appreciates this partnership to create a competitive business environment which will enable our 75-year legacy of creating history-making aircraft here in California to continue," said Melani Austin, Vice President Skunk Works Palmdale Operations, Lockheed Martin.

"As Chairman of the Assembly Select Committee on Aerospace, I have been working with Lockheed Martin to get them to continue to invest in California and create local jobs," said Assemblymember Al Muratsuchi. "With this

Continued on page 9

## U.S. EPA honors California and Nevada organizations for water-saving innovations

The U.S. Environmental Protection Agency's (EPA's) WaterSense® program today honored six Pacific Southwest organizations for their national leadership in water-saving solutions. The winners include KB Home, Energy Inspectors Corp., Sacramento Suburban Water District, Sonoma-Marin Saving Water Partnership, Hunter Industries and the San Diego County Water Authority.

These winners were among 20 organizations across the country, including water utilities, manufacturers and builders, honored for creating and promoting WaterSense-labeled fixtures, homes and programs.

"Water conservation is so important in the arid Southwest," **said EPA Pacific Southwest Regional Administrator Mike Stoker**. "These WaterSense winners are helping families and businesses throughout our region save money and water through innovative practices and technologies."

Nationwide, these and other WaterSense partners have helped consumers and businesses save more than 2.7 trillion gallons of water and \$63.8 billion in utility bills since the program started in 2006.

### 2018 Sustained Excellence Award Winners

KB Home (Los Angeles, CA) earned its fourth Sustained Excellence Award for its continued commitment to building homes meeting Water-Sense specifications. In addition to completing 170 WaterSense-labeled homes, the company installed WaterSense labeled plumbing fixtures in all homes it built in 2017.

Energy Inspectors Corporation (Las Vegas, NV) received its first Sustained Excellence Award. The licensed certification provider inspected and certified all the homes that WaterSense partner KB Home labeled in 2017. To increase its support for the WaterSense-labeled home market, the company trained 12 additional raters in 2017.

Sonoma-Marin (Sonoma-Marin CA) Saving Water Partnership (SMSWP) earned its second Sustained Excellence Award as a professional certifying organization for irrigation professionals looking to use water-efficient techniques. To date, SMSWP's Qualified Water Efficient Landscaper program has certified more than 2,500 professionals.

2018 Promotional Partners of the Year, Excellence Awards

Sacramento (Sacramento, CA) Suburban Water District (SSWD)

Excellence in Education and Outreach

In 2017, SSWD made the promotion of Water-Sense a priority in its conservation and communications campaigns. SSWD used a variety of channels to promote water conservation and WaterSense, including full-page ads in local newspapers, geo-targeted ads on Facebook and via its monthly bill insert distributed to more

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### My Pacoima Community and Speaking Out against Environmental Racism

By Denise Garcia,

I come from a community — Pacoima, California — and a family where love, humor, and culture ensure my people's survival. Mine is a family of home-cooked enchiladas, loud and long-lasting dance fiestas, and unconditional love. We turn to our values to sustain our lives, even as low-income migrants and first-generation folks. Though all odds are against low-income people of color, we resist and survive in the face of environmental racism and other obstacles. Surviving is the only way we know how to live since the power of place has shaped our lived outcomes, for good and for worse.

My beautiful Pacoima roots my passion and diligence in the work I do as an advocate fighting environmental racism. Growing up, Pacoima had long hot summers filled with water balloon fights and Sunday mornings con mi familia en la casa de mi abuelito, Rosalio, comiendo menudo y pan dulce. My brothers, friends, and I played ball in the park religiously and ate elotes, raspados, y paletas from local vendors. Pacoima, covered with vibrant murals under the many highways, intrigued my imagination and sparked my creativity. Pacoima holds a collection of my ear-

liest and most enjoyable memories of my child-hood, family, and culture.

Although most of my memories of my hometown are positive, Pacoima was not as beautiful as my mind painted it to be. While in college, I learned about environmental racism & injustice and realized the abundance of pollutants concentrated in my hometown. The traffic pollution, industrial sites, and landfills erode my community with harmful and dangerous toxins, which negatively impact all forms of life. While in college, I learned Pacoima was redlined because there were too many black and brown folks and was identified as undesirable, resulting in a segregated ghetto. Similarly to other lowincome, redlined, and marginalized communities of color, Pacoima lacks investment in public schools, public parks, and job opportunities. Climate change will exacerbate these inequities, leaving the rich richer and the poor poorer in all capacities.

Rather than just surviving, communities like Pacoima, need to thrive. To overcome systematic hardships like the environmental racism I grew up with, community members must use their voices to amplify the change we need in order to flourish. And I cannot expect a positive change for my community unless I am also willing to change, grow, and transform. White supremacy and capitalism systematically impact people of color, and yet, we are still here! This type of resiliency and strength gives me the courage to embark on new journeys, which led me to pursue this year-long Fellowship with The Greenlining Institute

During my Fellowship, I hope to gain the confidence and strength to use my voice in a way that creates positive change that my community and so many other similar communities need. I recognize I have missed many opportunities because I chose to stay silent. Now I want to courageously articulate my thoughts and represent communities like mine to ensure they are prioritized and considered in political decisions.

Communities like Pacoima and hundreds of others impacted by environmental racism need more activators who speak out against injustice, advocate for change and empower the community through education. My voice holds an infinite amount of power, but I often put myself on mute when I get afraid or feel intimidated. This fear of speaking out derives from the guilt and

pressure of being a 1st-generation college graduate. I feel immense pressure to be successful and perceived as intelligent to prove to my family that their sacrifices and hard work were worth it. This exacerbates my silence because I'm afraid of making mistakes or saying the wrong things. This year, I will embrace my mistakes, learn from them and continue to grow. I hope to see myself transform into a confident and outspoken woman and bring this power of voice back to my community.

"You are seen, heard, and valued here" are the words imprinted into my memory from the first day of orientation at The Greenlining Institute. I can trust this organization when staff say they value my personal narrative, experience, and potential. With this growing trust, I am ready to see my #ChangeFromWithin and to see how my #PacoimaBeautiful can also transform.

Denise Garcia is Greenlining's Environmental Equity Fellow. Follow her on Twitter.

Over the next year we're continuing our #ChangeFromWithin blog series with posts from our newest cohort of Fellows. They will explore

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## Smart Ways TO WORK by Odette Pollar

### Pain-In-The-Neck People

There is arguably nothing that carries a more significant impact on happiness and contentment at work than ones interactions with others. Certainly, the environment within a company, the location of the work area or the conditions under which work occurs, is important. However, relationships with co-workers and bosses are even more influential. People can tolerate and even thrive in less than ideal employment conditions when they like the people around them and the work itself is interesting.

Of course, fellow employees are also a source of never-ending problems. How often have you asked a friend of yours, "how is work?" and had a complaint about a co-worker or staff person be their answer? Those who move from difficult to pain-in-the- neck status are found in most work-places, yet they can be effectively managed. Do any of these situations strike a cord?

You work with a group of highly creative, hard-driving people. Collectively this group of professionals has a long work history and some have been consultants. They are used to being independent and fairly autonomous. They are uncomfortable with hierarchy and are likely to flout or ignore it completely. One person dislikes hierarchy so much that she ignores the reporting structure and will often go over your head to pitch an idea. This person will also question your decisions in public and appears to be doubtful of your competence. Be prepared to justify your decisions with this employee, in more detail than you are used to providing. This employee,

although frustrating, serves to ensure that your decisions are well thought out and based on a firm foundation. Discuss the way in which you want questions or concerns brought to your attention. When you are unable to convince her of the soundness of your decision, you will need to remind her that ultimately it is your responsibility to call the shots and request her cooperation. In making this point be neither aggressive nor apologetic and move on. This is simply a statement of fact and the nature of your job.

You have an employee that is prickly. He is sometimes hostile but is very bright and exceedingly competent. If he does not like an assignment, he will simply not do it. You often end up arguing, and his brashness can be very off-putting.

This person needs explanation about why you assign the kinds of tasks to him that you do. Remind him that all jobs include less exciting or interesting tasks along with the plum, exciting projects. When he has a concern, he must bring

it to you and not shuffle the task aside. When he dislikes an assignment, insist that he explain his reasons, which will allow you to counter with an explanation that will provide clarity. Be sure to note the difference between working with a highly skilled person who takes a little extra handling and an employee that is merely a prima donna. If the enterprise is better with the employee in it, then the extra effort is worth it. If the answer is no, then you have a different decision to make.

Your employee is always prompt and punctual. You have worked together for four years. The person is smart and very good at following instructions; however, he takes little initiative and if you forget to explain a point, he won't think for himself or anticipate. Too many times you have to explain every step of a task. People who just follow instructions may do so for many reasons. Look first to yourself. Think about how you have behaved. Does that person really know

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Editorial Staff President & CEO: Gerald W. Johnson gwj@sbeinc.com

Managing Editor: Valerie Voorhies vvv@sbeinc.com Production Manager: Nabil Vo nvo@sbeinc.com

Diversity Outreach Manager: Rosalie Vivanco rvivanco@sbeinc.com Graphics Design: Domingo Johnson doming0@mac.com

Webmaster: Umer Farooq umer@octadyne.com Writer: Cheryl Hentz cheryl.hentz@gmail.com

SBE Northeast Manager: Leslie McMillan Imcmillan@sbeinc.com

Small Business Exchange, Inc.
795 Folsom Street, 1st Flr, Room 1124, San Francisco, CA 94107
Email: sbe@sbeinc.com • Website: www.sbeinc.com
Phone: (415) 778-6250, (800) 800-8534 • Fax: (415) 778-6255

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## **Access to Capital**

### How to Establish Business Credit for the First Time

Access to cash and credit is a business's lifeline. Business credit allows a company to to borrow money that can be used to purchase products or services. It is based on the trust that payment will be made in the future.

Why establish business credit? For business owners, having a separate legal entity, such as a corporation or limited liability company, provides the unique ability to create a credit identity with business credit reporting agencies, also known as a business credit profile.

A business credit profile is important because it is used by credit grantors to determine whether or not to extend credit to a business

Before you establish business credit for the first time, the first step is to structure your business as a separate legal entity. Next, you will need to apply for a tax identification number, also known as an employer identification number. This is the number used to identify a business entity for tax filing and reporting purposes.

Once your business has been properly formed and in operation, the next step is to apply for credit in your company's name. There are several basic types of business credit you can acquire as a newly formed startup or existing business

with little to no credit identity established.

Vendor Credit - Vendor credit is when an individual or business offers products or services that your company can purchase on short term financing (typically net 30 terms). There are many vendors willing to extend credit to startups with minimal requirements. In some cases, a vendor may require an initial purchase or deposit prior to extending credit terms.

Supplier Credit – This type of business credit is when a supplier is willing to provide supplies to your business and defer the payment for a later date. This type of financing is great for conserving cash flow because it gives you time to sell the products you receive from the supplier before having to pay for them.

Retail Credit - Many small and major brand retailers offer store credit cards for businesses. Unless they're co-branded, the card can only be used in a specific store. This type of business credit may make sense if you have a specific store you regularly use for business purchases.

Service Credit – The easiest form of business credit you can establish for the first time is service credit. Your internet, cell phone, cable, sat-

Continued on page 6



## California Sub-Bid Request Ads



**BROSAMER & WALL, INC.** 

An Equal Opportunity Employer is requesting quotations from all qualified **DBE**Professional Services, Sub-Contractors, Material Suppliers and Trucking for the following project:

BART Earthquake Safety Program Aerial Structures Fruitvale Station And Coliseum Station
Contract No. 15PJ-130B
THIS IS AN ACTIVE PROJECT
Please Send Information As Soon As Possible

CONTACT:

Brosamer & Wall, Inc. 1777 Oakland Blvd, Suite 300 • Walnut Creek, California 94596 PH: 925-932-7900 • FAX: 510-553-1130 • Contact: Alison Quincy

PROJECT SCOPE:

The work in this Contract includes but is not limited to providing structural retrofit of pier foundations, columns and pier caps; demolition of selected existing facilities; shoring for excavation support; excavation; steel and concrete structure retrofit at girders, and stairs; drilling and bonding dowels in concrete: electrical work at piers and the main concourse, defined as the covered area between station entrances; architectural work at stairs and curtain walls, retroft of escalator trusses, restoration of paving, striping, sidewalks, signage, traffic control, utilities. Optional work; Breakrooms at Coliseum station and/or Fruitvale station may be included at the discretion of the District as described in the Contract Documents.

Duration of Project is 1200 Calendar Days.

Note: This project includes a Buy America Clause and Owner Controlled Insurance Progra

<u>Subcontractors and Suppliers being solicited include, but not limited to:</u>

Bio-Hazard Cleanup, Waste Cleanup & Related

ents: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Alison Quincy, contact information below

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at the Districts Offices for Plans and specifications can be viewed at our office located at 1777 Oarhand bird Suite 300, Walnut Creek, Ca. 34396 of at the Districts Onloes for plan room locations please call BART at 510-851-3174. B&W and BART have made plans available electronically please email aquincy@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Alison Quincy at 925-932-7900 or fax us your quote at 510-553-1130. PLEASE SUBMIT A COPY OF YOUR CURRENT CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date

B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER

Project: State Hwy near Wheeler Ridge Route 5/99 Separation
Project # 06-0T20U4
OWNER: CALTRANS – DBE GOAL 12%
BID DATE: DECEMBER 6TH, 2018 • BID TIME: 2:00 P.M.
\*\*Please respond by 5:00 p.m., DECEMBER 5TH, 2018\*\*

Coffman Specialties, Inc. (CSI) is requesting quotes from all qualified subcontractors and suppliers for the following items of work, including but not limited to:

- TRUCKING / IMPORT BORROW, BASES ASPHALT
- EQUIPMENT RENTAL
- LEAD COMPLIANCE PLAN / ADL WORK
- SWPPP/WPC SURVEY/QC
- CONSTRUCTION AREA & ROADSIDE SIGNS PAVEMENT MARKING / STRIPING
- TRAFFIC CONTROL
- WATER TRUCK
- EARTHWORK / GRADING / ROADWAY EXCAVATION
- EROSION CONTROL
  METAL BEAM GUARD RAIL (MBGR) / FENCING
- CONCRETE SAWCUT & SEALING

- STREET SWEEPING
- DISPOSAL OF SOILS, PAVEMENTS & DEBRIS CONCRETE / MINOR CONCRETE

**SMALL BUSINESS EXCHANGE 3** 

- ASPHALT / ASPHALT PAVING / ASPHALT DIKE COLD PLANING / PULVERIZING
- CLEAR & GRUB
- LANDSCAPING
- AGGREGATE SUPPLY / AGGREGATE BASE
- CONCRETE BARRIER
- DRAINAGE / PIPE SUPPLY

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies. \*\*Subcontractors must provide a current contractor's license number and Department of Industrial Relations (DIR) current registration number with their quote.

Plans and specs are available at no cost to interested firms. Please contact our office @ (858) 536-3100, email us: <a href="mailto:estimating@coffmanspecialties.com">estimating@coffmanspecialties.com</a> or you can visit our San Diego Office. We are an EOE & seriously intend to negoti-

\*\*Please send quotes via email to estimating@coffmanspecialties.com or via fax to (858) 586-0164

If you have any questions or need further information, please contact Gus Rios or Marty Keane @ (858) 536-3100



9685 Via Excelencia, Ste 200 • San Diego, CA 92126 Phone: (858) 536-3100 • Bid Fax: (858) 586-0164 e-mail inquiries to: estimating@coffmanspecialties.com



### **Turner**

REQUEST FOR QUALIFICATION (RFQ) and RFQ's FROM LBABE/LIABE/SBE/VSBE RFQ Period: November 6, 2018 – November 21, 2018 @ 2pm

Turner Construction Company (Turner) is seeking RFQs for the following Trade Packages for:

Oakland International Airport Moving Walkway Demolition Approximate Construction Value: \$3,000,000 Owner: Port of Oakland

This project includes removal of two each moving walkways in Building M-152 and two each moving walkways in Building M-367. Structural slab infill and flooring with provisions for future tenant work to be included. Both locations are located in Airfield Operations Area (AOA).

Only those Subcontractors who meet pre-qualification criteria and are deemed pre-qualified to perform work on their respective trades will be invited to submit a bid. Trade Subcontractors who do not submit the prequalification information and are not pre-qualified will not be allowed to bid the project.

### PREQUALIFICATION OF PROSPECTIVE SUBCONTRACTORS:

Prequalifications are to be submitted online via <a href="www.Turnerconstruction.com">www.Turnerconstruction.com</a>. Contact Marlene Guzman, <a href="mguzman@tcco.com">mguzman@tcco.com</a> for more information. Additional to the online Prequalification, the documents listed below will need to be provided by the subcontractor.

(Note: Turner has a 55% LBABE/LIABE goal which includes a 10% SBE/VSBE goal for this project.)

- 1. Oakland Port Certifications: (Local Business Area Business Enterprise (LBABE), Local Impact Area Business Enterprise (LIABE), Small Business Enterprise (VSBE)).
- 2. Include your Department of Industrial Relations Certificate

Turner is seeking RFQs for the following Bid Group # 1, trade packages:

BID		EST	BID		EST
PKG	TRADE PACKAGE DESCRIPTION	VALUE	PKG	TRADE PACKAGE DESCRIPTION	VALUE
2.0	INTERIOR DEMOLITION	370,000	9.5	ACOUSTICAL CEILING TILE	79,000
3.0	STRUCTURAL CONCRETE	201,000	9.6	FLOORING	166,000
5.1	STRUCTURAL STEEL / METAL DECKING / MISC METALS	355,000	9.9	PAINTING	141,000
8.10	DOORS, FRAMES & HARDWARE	38,000	15.3	FIRE PROTECTION	20,000
8.4	CURTAIN WALL/METAL PANELS/STOREFRONT/WINDOWS	17,000	16.0	ELECTRICAL	103,000
9.2	METAL STUD FRAMING / DRYWALL / PLASTER	505,000	16.4	LOW VOLTAGE / SECURITY / LIFE SAFETY	86,000

Turner has a 55% LBABE/LIABE goal which includes a 10% SBE/VSBE goal for this project. Persons claiming local business status shall apply to the Social Responsibility Division at least seven (7) business days before the bid or proposal due date for certification as a local business and return the application with documentation evidencing its business location, the length of time its business was located and operated in the LIA or LBA. Applications may be downloaded at http://www.portofoakland.com/srd/

\*Payment and Performance Bonds are not required.

Please direct all questions to Marlene Guzman at 510-267-8105 or <a href="mguzman@tcco.com">mguzman@tcco.com</a>

Sub-Bids Requested From Qualified SBE, MBE, DVBE, DBE, WBE Subcontractors & Suppliers

EAST BAY MUNICIPAL UTILITY DISTRICT

REQUEST FOR PROPOSAL (RFP)

For
INTEGRATED MAIN WASTEWATER TREATMENT PLANT MASTER PLAN
(MWWTP Master Plan)
Location: Oakland, CA
Bid Date: December 5, 2018 @ 4:00 p.m.

Seeking the following services:

Air Permitting; 2) Architect; 3) Market Research Biosolids;
 4) Cost Estimating; 5) Environmental Economist

### Woodard & Curran, Inc.

2175 North California Blvd., Suite 315 • Walnut Creek, CA 94596
Phone: 925-627-4100 • Fax: 925-627-4101
Contact: Natalie Hardt • Email: nhardt@woodardcurran.com
We will assist interested firms in obtaining bonds, lines of credit
and/or insurance if necessary.

## My Pacoima Community and Speaking Out against Environmental Racism

### Continued from page 2

their own personal transformation, #Change-FromWithin, and what that means for leader-ship development. You can read Patrick Brown's introduction to the series here. Here at Greenlining's Leadership Academy, we've been on a journey. We invite you to join us.

### **SOURCE:**

http://greenlining.org/issues/leadership-academy/2018/my-pacoima-community-environmental-racism/

### **SKANSKA**

REDLANDS PASSENGER RAIL PROJECT MAINLINE CONSTRUCTION

IN SAN BERNARDINO AND REDLANDS Invitation for Bids (IFB) 17-1001705 Bid Date: December 5, 2018 2:00 PM

Skanska USA Civil West California District Inc.is interested in soliciting in Good Faith all sub-contractors, material suppliers, professional services, consultants and vendors; especially DBE subcontractors related to the scopes of work below for the Redlands Passenger Rail Project Mainline Construction in San Bernardino and Redlands.

All Quotes are due by Friday, November 30, 2018 by 5:00 pm so that all bids/proposals can be fairly evaluated.

Quotes requested include but are not limited to the following work categories:

Traffic Control Devices, Construction Area Signs, Signage, Striping, Equipment Rental or Lease, Safety Equipment, Surveillance Systems, Minor Concrete, Concrete Ditch, Electrical, Earthwork, Asphalt Paving, Asphalt Milling, Fence, Landscape, Handrail, Mechanical, Plumbing, Canopies, Site Furnishings, Masonry, Painting, Land Survey, Quality Control Testing, SWPPP, BMP Materials, Clear and Grub, Bridge Demolition, Aggregate Materials, Rip Rap, Reinforcing Steel, Ready-mix Concrete, Structural Steel, Precast Girders, Steel Piling, CIDH Piling, Waterproofing, Joint Seal Assembly, Bearing Pads, Cellular Concrete, Ground Improvement (Deep Soil Mix), Metal Decking, Miscellaneous Metals, MSE Wall Panels, Articulated Concrete Block, RCP, CMP, HDPE, Waterline Pipe and related.

Assistance: Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. We will also review breaking out scope packages and adjusting schedules to assist permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside (Please call or email for appointment). In order to view the documents for this project you must sign a Sensitive Security Information (SSI) form must be signed and returned by Email: bids.socal@skanska.com prior to being granted access to the plans and specifications.

Once your signed SSI form is returned, you will receive a bid invitation via Building Connected

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured Endorsement. Primary Wording Endorsement, & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract.

Skanska is an Equal Opportunity/Affirmative Action Employer
EEO/AA/Vet/Disability Employer
Estimating Department - 1995 Agua Mansa Rd, Riverside, CA 92509
Phone (951) 684-5360, Fax: (951) 788-2449
Email: bids.socal@skanska.com • Estimating Contact: Joe Sidor

### TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE, VENTURA, CA 93003
Phone: (805) 642-0121 • Fax: (805) 644-1542
Contact: Arnold Tostado • Email: atostado@taftelectric.com

Invites sub-bids from qualified  $\ensuremath{\mathbf{DVBE}}$  businesses for the following project:

Agency: STATE OF CALIFORNIA • DEPARTMENT OF TRANSPORTATION Install Traffic Signal, Metal Guardrail System, Signs & Striping Contract # 07-4T8604 / 07-Ven-118-12.6/13.7

Location: Ventura County Near Somis and Moorpark at Various Locations BID DATE: November 28, 2018

Trades Seeking: Lead Compliance Plan, Construction Area Signs, Traffic Control, Guardrails, Portable Changeable Message Signs, Job Site Management, Water Pollution Control Program, Temporary Concrete Washout, Striping Markings & Signage, Roadway Excavation, Vegetation Control (Minor Concrete)

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disabled Veteran Business Enterprisee subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer

## California Sub-Bid Request Ads



Requests quotes from qualified and certified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

CIDH Pile, Clear & Grub, Concrete Barrier, Electrical, Fence & MBGR, Minor Flat Concrete, Minor Concrete Structures, Joint Seals, Landscape, Erosion Control, AC & PCC Paving, Cold Planing, AC Dike, Rebar, Rock Slope Protection, Sign Structures, Striping, Traffic Control, Bore & Jack, SWPPP, CPM Schedule, Aggregate, Rip Rap, Misc. Iron & Steel, RCP, PVC, CSP, Ready Mix Concrete

### RIVERSIDE COUNTY TRANSPORTATION COMMISSION STATE ROUTE 60 TRUCK LANES

East of Moreno Valley from Gilman Springs Road to Jack Rabbit Trail (PM 22.1 to PM 26.6)

RCTC Agreement No. 18-31-146-00

FEDERAL AID PROJECT NO. CMLN-0654-090

### BID DATE November 29, 2018 @ 2:00 p.m.

Sub & Vendor Bids Due Prior

### **Sukut Construction, LLC**

4010 W. Chandler Avenue, Santa Ana, CA 92704 **Contact: Dave Grattan** 

Phone: (714) 540-5351 · Fax: (714) 545-2003 · Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, via Sukut's FTP site, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

> **Sukut Construction, LLC** An Equal Opportunity Employer



### McCarthy Building Companies

Seeking SLBE and ELBE Subcontractors and Suppliers for:

CITY OF SAN DIEGO - PLAZA de PANAMA - BALBOA PARK - HARD BID PARKING STRUCTURE – SITE IMPROVEMENTS & STRUCTURES – BRIDGE - PIPELINES SLBE / ELBE Pre-bid Meeting: Monday November 19, 2018 at 1:00 pm McCARTHY SAN DIEGO OFFICE - 9275 SKYPARK COURT #200, SAN DIEGO. CA 92123 v.surveymonkey.com/r/6CZPXFM or email kquint

RFI Deadline: Wednesday November 21, 2018 before 11:00 am Subcontractor Pricing Due: Tuesday December 4, 2018 before 11:00 am

McCarthy Building Companies is requesting bid proposals from qualified subcontractors and suppliers for this project. <u>Please submit your RFI's and proposals per above deadline</u>. ADDENDA A, B, C & D HAVE BEEN ISSUED. PLEASE FOLLOW THE LINK BELOW.

This project includes a new parking structure, cast in place bridge and campus wide site work Major trades includes a new parking structure, cast in place bridge and campus wide site work. Major trades include Shoring, Demolition & Earthwork, SWPPP, Site Utilities, Site Concrete, ACPaving, Pavers, Pavement Markings, Landscaping, Fountains, Structural Concrete, Reinforcing & PT, Masonry, Miscellaneous Metals, Rough Carpentry, Waterproofing, Sheetmetal, Doors, Frames & Hardware, Overhead Doors, Metal Studs & Plaster, Glazing, Painting, Parking Equipment, Elevators, Fire Protection, Plumbing, HVAC, and Electrical.

Assistance is available to Small Local Business Enterprise (SLBE) and Emerging Local Business **Enterprise (ELBE)** companies in obtaining necessary equipment, supplies & materials as well as in obtaining bonding, lines of credit, or insurance.

Please include your bonding company information and bond rate along with your company's EMR for the last 3 years. This is a **Prevailing Wage** job. Please hold your bid for 120 days

Bidding Documents: The bidding documents can be viewed and downloaded for free - now through BuildingConnected and through the McCarthy Box webpage:

RFI's: RFI's are to be directed to Spencer Yoder, syoder@mccarthy.com

Please do not contact the owners or their consultants directly. Failure to follow this requirement may disqualify your proposal.

We are looking forward to receiving your proposal and encourage you to contact us with any questions or comments.



### Fisher Development, Inc.

We are requesting bids from LBE certified subcontractors and suppliers for the Tenant Improvement of 25,000 sqft of existing office space for the 440 Turk Street project, Contract 10000009329. Scope of work includes finish carpentry, doors, glazing, drywall, flooring, painting, toilet accessories and residential appliances. Construction is approximately from 1/15/19 thru 4/31/2019.

Subcontractors are required to include a minimum of 30% Local Hire and prevailing wage requirements.

Bids due: November 29, 2018 @ 2:00 PM

Fisher Development, Inc. 601 California Street, Suite 300 San Francisco, CA 94108 Phone: 415-228-3060 / Fax: 415-228-3028

Contact Mia Lee at mlee@fisherinc.com or call (415) 228-3043 to access bid documents.



O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Jean Sicard

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

> **Construct 3 Roundabouts** Hwy 29 Napa Caltrans #04-2J1004

BID DATE: December 13, 2018 @ 2:00 PM

We are soliciting quotes for (including but not limited to):

Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Plastic Traffic Drums, Portable Changeable Message Signs, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Treated Wood Waste, Biologist, Temporary High-Visibility Fence, Clearing & Grubbing, Roadway Excavation (Type R-1 Aerially Deposited Lead), Structure Excavation, Structure Backfill, Cellular Concrete Lightweight Embankment Material (Class II), Subgrade Enhancement Geotextile, Rock Blanket, Planting & Irrigation, Hydroseed, Compost, AC Dike, Tack Coat, Cold Plane AC, Concrete Pavement Grinding, CIDH Concrete Piling, Structural Concrete, Minor Concrete, Textured Asphalt, Concrete Surface Texture, Bar Reinforcing Steel, Furnish & Install Signal Pole, Pedestrian Barricade, Underground, Adjust Utilities to Grade, Culvert Slurry-Cement Backfill, Rock Slope Protection. Minor Concrete Curb & Gutter, Detectable Warning Surface, Pre/Post Construction Surveys, Booster Pump, Misc. Iron & Steel, Pedestrian Activated Warning Beacon System, Electrical, Stacked Rock Slope Protection, Survey Monument, Obliterate Surfacing, Fencing, Delineator, Pavement Marker, Milepost Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Chain Link Railing, Cable Railing, Transition Railing, Alternative In-Line Terminal System, Concrete Barrier, Thermoplastic Striping & Marking, Painted Striping & Marking, and Construction Materials

### An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot. ca.gov/hg/esc/oe/weekly ads/index.php.



O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

> Install Single Lane Roundabout Hwy 12 Rio Vista Caltrans #04-4G5604

BID DATE: December 18, 2018 @ 2:00 PM We are soliciting quotes for (including but not

Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Bar-

ricade, Portable Delineator, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan. Storm Water Sampling & Analysis, Temporary Hydraulic Mulch, Temporary Silt Fence, Temporary Gravel Bag Berm, Sweeping, Treated Wood Waste, Clearing & Grubbing, Roadway Excavation, Structure Excavation, Structure Backfill, Subgrade Enhancement Geotextile – Class B1, Rock Blanket, Precast Concrete Panel, Electrical, Erosion Control, Hydromulch, Hydroseed, Compost, Lean Concrete Base, Tack Coat, Jointed Plain Concrete, Structural Concrete, Architectural Treatment, Bar Reinforcing Steel, Pipe Culvert, Minor Concrete, Misc. Iron & Steel, Pavement Marker, Roadside Sign, Vegetation Control (Minor Concrete), Transition Railing, Guard Rail, Concrete Barrier Transition, Grated Line Drain, Striping & Marking and

### An Equal Opportunity Employer

Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot. ca.gov/hq/esc/oe/weekly\_ads/index.php



O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990 **Contact: Jason Martin** 

REQUEST FOR DVBE & SBE

SUBCONTRACTORS AND SUPPLIERS FOR:

Polyurethane Foam Injection to Raise Settled Pavement Hwy 37 Novato Caltrans #04-2J5004

BID DATE: November 28, 2018 @ 2:00 PM We are soliciting quotes for (including but not limited to):

Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Sweeping, Treated Wood Waste, Temporary High-Visibility Fence, Clearing & Grubbing, Imported Borrow, Settlement Repair (Polyurethane Foam), Hydromulch, Hydroseed, (Polyuretnane Foam), Hydromulch, Hydroseed, Compost, Geosynthetic Pavement Interlayer (Paving Grid), AC Dike, Tack Coat, Cold Plane AC, Structural Concrete – Drainage Inlet, Bridge Removal, Underground, Misc. Iron & Steel, Pavement Marker, Object Marker, Midwest Guardrail System, Vegetation Control (Minor Concrete), Transition Railing, Concrete Barrier, Striping & Marking, and **Construction Materials** 

### An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Sub-rogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE & SBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly\_ads/index.php.



## California Sub-Bid Request Ads



### **DBE Opportuniti**

Barnard Bessac Joint Venture, an Equal Opportunity Employer, is seeking quotes from interested and qualified Disadvantaged Business Enterprises (DBE's) and other subcontractors and suppliers for the following:

### PROJECT:

**Gravity Pipeline Progressive Design Build Project OWNER: Silicon Valley Clean Water** 

> Initial Publish Date: August 30, 2018 Proposal Deadline: October 1, 2018

Firms that are certified by one of the following programs are qualified: Entities owned and/or controlled by socially and economically disadvantaged individuals, MBE, WBE, SBE, SBRA, LSAF and HUB.

### **OPPORTUNITIES INCLUDE** (For October 1, 2018 Dead

Shaft - Slurry wall; Jet Grout; Earth Pressure Balance Tunnel Boring Machine fabrication & delivery; Concrete foundations (flat work); Concrete demolition & off-haul (shallow structures); Site clearing & grading; Site fencing; Trucking (spoils off-haul & disposal); Office Janitorial services; Office Supplies; Security; Quality control testing and other laboratory testing services; Trucking of materials & equipment; Equipment rental (Loaders, Skidsteers, Excavators, Manlifts, Forklifts); Raw material supply (iron/steel, consumables, fluids); Fabrication; Jobsite supplies (PPE, tools, etc...); Printing services (plotting / signs / banners); Traffic control supply and/or services; Utility relocation; Trench excavation and shoring; Potholing; Geotechnical investigation (Borings. CPT's): Instrumentation & Monitoring; Pre-condition surveys (buildings, roadways, utilities); Rebar supply and/or installation; Ready-Mix concrete supply; Street sweeping / cleaning; Utility inspections; Water treatment systems; Concrete pumping and placing; and Dimensional lumber supply.

Please contact either of the following names to get you name on the bidders list:

shannon.cozino@barnard-inc.com (site office)

Brittany McNamee:

brittany.mcnamee@barnard-inc.com (HQ office)



Bid Date: Monday, December 7, 2018 @2pm Pre-Bid Meeting: November 16, 2018 @ 1PM ocation: Nibbi Office, 1000 Brannan St., Suite 102

Labor Requirements: This project is subject to a Project Stabilization Agreement (Labor Agreement) and Prevailing wage provisions Project Schedule: June 2019 – June 2021

Nibbi Brothers has been selected as the General Contractor for the Pier 70 Building E2 project in San Francisco, CA. We are in receipt of the 50% DD Set and are currently requesting bid proposals from subcontractors and suppliers including those certified with the San Francisco Contract Monitoring Department (CMD) as local business enterprises (LBE's) DIV 15 and 16. Please note that All Subcontrac tors will be required to comply with the following requirements by the Port of San Francisco:

- 1, 17% LBE Disadvantaged Business (LBE) goal
- 2. The Project is subject to MBE/WBE/VBE participation goals in accordance with the Developer Diversity Program with a goal of 10% participation.
- 3. 30% of total construction hours performed by SF residents.
  - · Consistent with Local Hire Program.
  - Contractor agrees to work with the Office of Economic and Workforce Development (OEWD) and local partner Young Community Developers
- 4. 50% new hires for employment opportunities in the construction trades and any Entry-level Position.
- · Contractor agrees to work in Good Faith with the Office of Economic and Workforce Development
- 5. Pier 70 desires to engage contracting teams that reflect the diversity of our City and include participation of both businesses and residents from the City's most disadvantaged communities including, but not limited to, the neighborhoods in the 94107, 94124, and 94134 zip codes.

The project consists of new construction of Type III-A fully sprinkler construction for 5 stories of R-2 residential over 2 story Type IA above grade group R-2 residential, Group M Retail and A-2 Restaurant in San Francisco with a total of 244,502 gross square feet. Includes one floor of below grade parking for 105 automobiles, retail space at ground floor, and 7 Story residential building containing 275 dwelling units.

To get access to the bid documents, please contact Kristin Medwick, Senior Precon & Estimating Coordinator via email, kristinm@nibbi.com

For specific questions regarding this project, please contact Jordan Drake, Project Manager via email, jordand@nibbi.com

**Project Name:** 490 South Van Ness Joint Trench Bid

Location: San Francisco, California Bid Date: Monday, December 10, 2018 @2pm Pre-Bid Meeting:

November 27, 2018 @ 10:30AM

Location: Nibbi Office, 1000 Brannan St., Suite 102 Labor Requirements: Prevailing Wage Project Schedule: October 2018 - May 2020

NIBBI/GUZMAN Joint Venture team has been selected as the General Contractor for the 490 South Van Ness project in San Francisco, CA. We are in receipt of the Issued for Construction Set Dated 8/15/18 and are currently requesting bid proposals from qualified subcontractors including those certified with SLBE's for JOINT TRENCH. The Contract Monitoring Division (CMD) has set the SBE participation goal for this project at 20%. For more information about the San Francisco SBE program as it relates to this solicitation, please see Exhibit A and/or contact Mr. Ian Fernando at (415) 581-2307 or ian.fernando@sfgov.org at the City and County of San Francisco Contract Monitoring Division. The project consists of new construction of 81 housing units in San Francisco with a total of 78,958 gross square feet. The 7-story type I-B Construction building is publicly funded 100% affordable housing residential building with ground floor public community flex space; one partial basement level for storage and building services.

To get access to the bid documents, please contact Kristin Medwick, Senior Precon & Estimating Coordinator via email, kristinm@nibbi.com.

For specific questions regarding this project, please contact Chris Brown, Project Manager via email, chrisb@nibbi.com.

Request For Qualified DBE

Caltrans Contract 04-4H0804 Place Temporary Support, Bridge Removal, RSC Bridge and Miscellaneous Metal In Alameda County Route 238, Route 580 at Various Locations

Bid Date: November 29, 2018 at 2:00 PM

Requesting quotes for but not limited to:

Lead Compliance Plan, Construction Area Signs, Striping & Markers Portable Changeable Message Signs, Temporary Railing (Type K), Temporary Alternative Crash Cushion (TL-3), Prepare Water Pollution Control Program, Temporary Cover, Temporary Drainage Inlet Protection, Temporary Fiber Roll, Street Sweeping, Temporary Concrete Washout, Water Quality Sampling & Analysis, Remove Thermoplastic Traffic Stripe (Hazardous Waste) & Pavement Markers, Temporary Fencing, Erosion Control, Bar Reinforcing Steel (Bridge), Inject Crack (Epoxy), Miscellaneous Metal (Restrainer-Cable Type), Midwest Guardrail System, Minor Concrete, Concrete Barrier, End Anchor Assembly, Alternative In-Line Terminal System, Remove Guardrail, Materials & Supplies

CEC is willing to breakout any portion of work to encourage DBE participation.

Plans and specs are available for viewing at our Pleasanton office.
They may also be viewed and downloaded from

the Caltrans Website:

http://www.dot.ca.gov/des/oe/weekly-ads/all-advprojects.php

100 % Payment & Performance Bonds will be required from a single, treasury-listed surety subject to our approval.

CEC will pay bond premiums up to 1.5%. Subcontractors awarded on any project will be on CEC's standard form for subcontract without any modifi-cations. Please call for assistance in bonding, insurance, lines of credit, technical info, equipment and supplies or if any other assistance is needed.

California Engineering Contractors, Inc. 20 Happy Valley Road, Pleasanton, CA 94566 Phone (925) 461-1500 Fax (925) 461-0510 Email: estimator@cecmain.com Estimator-Jeff Hollfelder

AN EQUAL OPPORTUNITY EMPLOYER

### Pain-In-The-Neck People

### Continued from page 2

what you expect of them? The only way to determine this is to meet with the employee and get him to tell you his understanding of your expectations, his job responsibilities, the limits of his authority. You may be surprised at what a limited view he expresses. Explain clearly that you want him to make decisions, take initiative and think for himself. Be sure that you encourage, support and recognize initiative when it is taken. Whenever the person fails to take the extra step, use each instance as an opportunity to indicate what you expect by illustrating what should have been done.

Here are some additional approaches that will help you survive those "special" people.

- Be neutral. Do not let your emotions cloud your judgment. To gain a feeling of personal power, difficult people are often skilled manipulators of other peoples' emotions
- Listen and inquire. Listen to the situation or complaint and request additional information until you can get to the underlying problem. Often difficult people will camouflage the real issue with a lot of surface complaints. Insist that each point be explained thoroughly before moving on to the next.

- Set boundaries. Being willing to listen does not mean that the other person has complete control or can push you in any direction. Your boundaries might be that yelling is unacceptable and foul language ends the conversation immediately.
- Move to conclude or solve. Once you understand the problem or difficulty, start asking questions that will give you an idea of what it would take to create a solution you can both live with. Choose questions like, "What do you suggest?" "Where do we go from here?" "Let me propose this for consideration "

Odette Pollar is a nationally known speaker, author, and consultant. President of the management consulting firm, Smart Ways to Work based in Oakland, CA, her most recent book is Surviving Information Overload. Email to share your comments, questions and suggestions: odette@ SmartWaysToWork.com.

Visit us at:

www.smartwavstowork.com call: 1-800-599-8463.

### **How to Establish Business Credit** for the First Time

### Continued from page 3

ellite TV, web hosting and other utility services are all agreements your company makes with providers.

Business Credit Cards - One of the most important tools to keep your personal and business purchases separate is a secured or unsecured business credit card. It's essential that you apply for a business credit card that reports only to the business credit agencies so you can protect your personal credit as well.

These are five ways you can establish credit for your business for the first time. It's important to closely monitor your business credit reports and

scores on a regular basis to ensure the information reporting is accurate and up to date

Remember, by establishing business credit; banks, lenders, suppliers, retailers, insurers & investors will now be able to better access the viability and creditworthiness of your business. Ultimately, your business credit report will impact the amount of credit, payment terms, interest rates and insurance premiums your business

### **SOURCE:**

https://www.sba.gov/blogs/how-establishbusiness-credit-first-time



## 8(a) Application - Don't Let Your Resume Get in the Way of Your 8(a) Application Approval

**By Robin James** 

Many firms get so excited by the prospect of getting in the SBA 8(a) Business Development Program where on average firms have over \$6MM per year in Federal Sales that they fail to review key elements of their 8(a) Application.

Note: A copy of your current resume is required as part of an 8(a) application.

**INCORRECT ASSUMPTION:** Most applicants submit a copy of their resume thinking this is "only a formality" as part of the application process. This is an incorrect assumption which can cause an application to be questioned by the SBA, due to inconsistencies between the resume and the application.

### **RESUME REQUIREMENTS:**

1. The owner's resume must be up to date for each prior employer for which the applicant worked including the company name, job title, job duties, and dates of employment.

Note: If the owner submits a w-2 or 1099 with the taxes from an employer that is not listed on the resume, the SBA will require a correction to show that employment, regardless of the duration of the job. This also will call character into question, as it was not initially disclosed as a part of the original application.

2. Show employment history for the past ten years or more.

All education and certifications should be listed

### SBA'S EVALUATION OF APPLICANTS

Resume & Potential for Success - Does the applicants have the skills necessary to be successful in completing federal contracts?

The resume needs to meet reader's reasonable expectations that the applicant is competent and able to complete federal contracts.

### Resume & 2-year Waiver

In the case of a business with less than two years since established, the two-year waiver is required, which is a set of narrative documents itself. The applicant's resume will be highly scrutinized in terms of educational background and industry experience as evidence for the "likelihood of success" of the business in completing federal contracts.

### Resume & the Purchase of a Business

The SBA will review the buyers resume to determine if the new owner has enough industry experience to decide if the business is likely to be successful going forward.

### Resume & the Control of the Business

Certifications the business owner holds should be included as part of the applicants resume. The SBA will be looking to answer the following questions:

- 1. Does the 8a applicant have all the business certifications required to run the firm?
- Are the certifications necessary to run the business in the name of another individual? CPA, AIA, P.E., Contractors Licensee, licensed surveyor, etc.
- Does the owner's described duties show complete control in all aspects of the business?

### Resume & Partial Presumed Group Applicant

If the applicant is not 100% blood heritage from a presumed group, the SBA will review the applicant's resume to determine if the person represents themselves as a member of the social group they are applying for 8(a) under.

Belonging to ethnically based social groups and organizations helps prove the applicant holds themselves out to be part of the presumed group and can be a factor in proving social bias. Example – A person with 50% Hispanic lineage who belongs to a Hispanic American Business Group provides this evidence to the SBA by way

of including it on his or her resume.

### Resume & Good Moral Character

The SBA will reconcile the applicants W2-s to the resume to determine if the applicants resume is accurate. Deficiencies or errors in the application could be used by the SBA regarding "good moral character." There should be no such inaccuracies in the resume.

### **Resume & Negative Control Issues**

The SBA will reconcile the applicant's employment history with names listed as the applicant firm's customer and supplier lists.

If the applicant was employed by either a large customer or a large supplier as part of the applicants past employment a negative control issue could become evident to the SBA.

The resume can become a focal point for these issues stated above and should be critically evaluated before submitting your to the SBA. If you are wondering about a potential problem with your resume give us a call, as we have expertise in evaluating 8(a) resume issues.

Feel free to give me a call if you would like for me to review your 8a program eligibility at 703-688-3546.

**SOURCE: Advance GSA/8a** 

### **Setting Up Your Construction Vehicles**

[Article was originally posted on www.acuity.com]

By John Lack,

Contractors should always be looking for ways to be more efficient, both on the job site and in the office. One key element in being productive is having your construction vehicles set up properly. This can have a profound effect, especially when construction projects are farther away from your office and shop.

As a general contractor building a chain of grocery stores throughout Wisconsin and Northern Illinois, I found it critical to have my vehicles set up in the right order. It was well worth the initial investment of time, work, and finances.

I would like to share some details about how I set up work vehicles in hope of sparking some ideas for you. Not from my legal team: I am not endorsing any vehicle manufacturers or product lines in this article. There are many vehicle manufacturers and produce lines to choose from, in this article I will focus on what worked for me.

Choosing the proper vehicle is important. Should it be a pickup truck, a cargo van, a cube van, or another type of vehicle? How will you use it? What will you be hauling in this vehicle? How important is fuel mileage? Will you need to pick up materials or use the vehicle to pull a trailer or equipment?



What worked well for me was a one-ton diesel cargo van with the extra 20-inch extension off the back. The extension helped with hanging extension cords and also allowed me to get 12foot lumber inside behind the seats. I preferred double side doors over one sliding door because I was able to mount drawers for small fasteners on the left inside door. I needed a heavy-duty rear bumper and tow package to pull a skid steer or job trailer. I ordered vans with no back or side windows for security reasons. I lined the inside walls with 1/2-inch plywood for outer wall protection and the floor with 3/4-inch plywood to protect it and make it easy to slide equipment in and out. Power door locks made it easy to lock up, and a security system was a must. There are

many aftermarket shelving units available, or you can make your own shelving using metal framing, plywood, and rubber matting. It is important to design the shelving for proper tool placement. This makes it easier to keep track of each tool. I always liked a heavy-duty steel bulkhead behind the front seats, with a locking door for an extra layer of security as well as protection of the driver and passenger. A heavy-duty lumber rack worked great for hauling ladders and scaffold planks. The only problem with this setup was we couldn't transport the large gang box, so we had to make other arrangements.

A cube van may work better for some trades, such as a plumber who carries many different

fittings and needs several bins or an HVAC contractor who loads up with duct work at the beginning of each day. Although a cube van's fuel economy may not be as good as that of a cargo van, it could be a better option for some.

It can be helpful to park an enclosed job trailer at a work site. I chose a 16-foot enclosed trailer with dual axles, a 6-foot, 6-inch ceiling, and a fold-down back door. A fold-down door makes it easy to roll equipment, like generators, welders, and acetylene torches, in and out. The trailer also held more bulk-type materials, such as foundation embedment, dynabolts, and setting plates.

I would only leave the trailer at a job site if a security fence or it was parked in a well-lit, high-visible area. Having additional locks on the doors, a graphic security cable around the wheels, and two locks on the tongue are some of the reasons it was never broken into.

In my experience, the employee who is driving the company vehicle should be responsible for seeing that all the tools get back into the vehicle each day and the vehicle is restocked when needed. He or she should also inform the office when the vehicle needs to be serviced.

This article was written by Acuity Insurance's Construction Specialist, John Lack.

For more construction business tips visit: acuity.com/contractor-focus

## DO YOU KNOW ABOUT THE 3-FOR-1 AD OFFER IN THE SMALL BUSINESS EXCHANGE?

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SBE increases the value of a single ad ... by 3!

We will make it worth your while using our value-added services!

### **3 ADS FOR ONE PRICE**

- 1 paid in the SBE weekly newspaper and you receive
- 1 in the Friday daily e-Newsletter
- 1 on the website (running until bid date).

(Proof of Publication will be included for all)



## Email ad copy to Nabil Vo at nvo@sbeinc.com

### **SBE IS CERTIFIED BY:**

- California DGS

- California UCP

- New Orleans RTA (Louisiana UCP)

- New York UCP

Adjudicated newspaper of general circulation in the City and County of San Francisco (Gov. C. 6023)

Outreach periodical contract with the San Francisco OCA (Resolution No. 26 7-17))



795 Folsom Street, 1st Floor San Francisco, CA 94107 Phone: 800-800-8534 • Fax: 415-778-6255 www.sbeinc.com

## California Sub-Bid Request Ads

Pankow requests interest to bid from qualified and certified Minority and Disadvantaged Business Enterprise (MBE/DBE) firms for the Hollywood Park MU4 Project, located in the City of Inglewood, California, in the Hollywood Park Project Area. The project consists of constructing three core & shell structures – (1) seven (7) level office tower of approximately 395,000 SF; (1) two (2) level 46,000 SF Studio Support Space; and (1) 25,000 SF Studio building. All structures are constructed from concrete. The site consists of approximately 6 acres and will include approximately 76,000 square feet of landscaping, driveways, walkways, drive lanes, loading docks, trash enclosure as well as sentice yeard and equipment.

Current subcontracting scopes of work are as follows:

\*\*ALL APPLICABLE TRADES\*\*

Pankow will be hosting a Pre-Bid Meeting on Thursday, November 28, 2018 from 9-11am. This meeting will be held at Rogers Park Auditorium, located at 400 West Beach Avenue in Inglewood.

Project Name: Hollywood Park MU4 Office-Studio Project

Estimated Cost: \$100.000.000

Participation Goal: 30% Minority Business Enterprise (MBE Certified) or Disadvantaged Business Enterprise (DBE

Local Hire Participation Goal: 30% of the labor hours for required journeyman and foreman positions for the

Developer: Wilson Meany

General Contractor: Charles Pankow Builders, Ltd.

Project Requirement: Hollywood Park Development Project Labor Agreement (PLA)

Project Duration: February 2019 through September 2020

Bid Interest Notice Due Date & Time: TBD

\* All bidders interested in bidding will need to participate in pre-qualification measures prior to receiving a formal invitation to bid.

For information on the availability of plans, specifications, and the Bidder's policy, please submit a request to Pankow Estimating at <a href="https://example.com/hpmu4@pankow.com">https://example.com/hpmu4@pankow.com</a>.

Pankow Builders is an Equal Opportunity Employer and encourages the participation of MBE/WBE firms.



### SKANSKA • TRAYLOR • SHEA

Skanska-Traylor-Shea JV of 5055 Wilshire Blvd, Suite 700, Los Angeles, CA requests sub-bid quotes from certified DBE's for Architecturally Exposed Structural Steel and Miscellaneous Metals on the Westside Subway Extension Section 1 project. Owner: LACMTA (Metro). Contract No. C1045 RFP No. 074WS and 073WS • Bid Date: November 30, 2018 at 2:00pm.

Plans & Specs can be viewed at our office Monday - Friday 8am to 4pm (call for appointment) or downloaded free at the following links.

074WS Structural Steel: https://skanskausa.sharefile.com/i/id670e87c47249ae8 073WS Miscellaneous Metals : <a href="https://skanskausa.sharefile.com/i/i3dfb7de82364621a">https://skanskausa.sharefile.com/i/i3dfb7de82364621a</a>

Should you have any questions or desire to quote on this project, please contact Teresa Maxwell, DBE Coordinator at 213.598.2237 or <a href="mailto:teresa.maxwell@skanska.com">teresa.maxwell@skanska.com</a>. Assistance in bonding, insurance, lines of credit or obtaining equipment, supplies and materials is available upon request. This advertisement is in response to Metro's DBE program. Skanska-Traylor-Shea JV

intends to conduct itself in good faith with DBE firms regarding participation on this project. More info about this project is available at www.skanska-traylor-shea.com

Skanska-Traylor-Shea JV is an EEO/AA/Vet/Disability Employer.

Visit **www.sbeinc.com** to download a PDF version of the latest SBE Newspaper and SBE Daily Newsletter

## DESILVA GATES

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed

CALTRANS ROUTE 580 ON
STATE HIGHWAY IN ALAMEDA COUNTY FROM ROUTE 580/ROUTE 238 SEPARATION TO BOSTON AVENUE UNDERCROSSING **CONTRACT NO. 04-270104** Federal Aid Project No. ACSB1IM-580-1(076)E Disadvantaged Business Enterprise Goal Assigned is 18%

OWNER STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION 1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

BID DATE: December 11th, 2018 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:
AC Dike, Clearing and Grubbing/Demolition, Cold Plane, Concrete Barrier, Construction Area Signs, Electrical, Erosion Control, Fencing, Hazardous Material, Landscaping / Irrigation, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete, Minor Concrete Structure, PCC Grinding, LCB, RSC Paving, Roadside Signs, Rumble Strip, Sign Structure, Striping, Survey/ Staking, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion Control, Traffic Control System, Underground, Vegetation Control, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Gap Grade) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@ pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly\_ads/ all\_adv\_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/ osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer

REQUESTING DVBE COMPANIES FOR THE FOLLOWING PROJECT:

PROJECT:
NEWCASTLE ELEMENTARY CHARTER SCHOOL
- PHASE 3 EXTERIOR IMPROVEMENTS

OWNER:

OWNEH:
NEWCASTLE ELEMENTARY SCHOOL DISTRICT
LOCATION:
8951 VALLEY VIEW DR & 645 KENTUCKY
GREENS WAY, NEWCASTLE, CA 95658
BID DATE: NOVEMBER 20, 2018 @ 2:00 p.m.

Bids should be sent to: estimating@carterkelly.con and faxed to 530-621-2344

CARTER-KELLY, INC. P.O. BOX 1477 • PLACERVILLE, CA 95667 PHONE: 530-621-0950 • FAX: 530-621-2344 CONTACT: JIM CARTER

Carter-Kelly, Inc. is proud to be an EEO and requests quotations from Disabled Veterans, Small Business, Minority and Woman Owned businesses.

Any questions please call Robyn Kelly 530-621-0950 or email: robynk@carterkelly.com



### **DIVERSITY OUTREACH**

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the **OUTREACH ORDER FORM:** 

www.sbeinc.com/services/ diversity\_outreach.cfm

### **GO-Biz Committee Approves \$70 Million in Tax Credits for 17** Companies Committing to Add Over 2000 Jobs in California

### Continued from page 1

award from the California Competes Tax Credit program, Lockheed will retain and grow 2,750 good-paying jobs for Californians and generate \$100 million in investments. I thank Governor Brown and his Office of Business and Economic Development for this major award and for working with me to continue California's national and global leadership in the aerospace industry.'

In 2013, Governor Brown created the California Competes Tax Credit to focus on helping busi-

nesses grow and stay in California. Governor Brown signed legislation in 2018 that extended the program for an additional five years with at least \$180 million in tax credits available for allocation to business each year through 2023. Since 2014, GO-Biz has allocated \$829 million to 974 companies projected to create 95,139 new jobs and make \$17.9 billion in new investments.

The next application period begins on January 2, 2019 with \$75 million in tax credits available. About the California Competes Tax Credit

The California Competes Tax Credit is part of the Governor's Economic Development Initiative (GEDI) which Governor Brown signed legislation to enact in 2013 (AB 93 and SB 90). GO-Biz evaluates the most competitive applications based on the factors required by statute, including total jobs created, total investment, average wage, economic impact, strategic importance and more.

About GO-Biz

The Governor's Office of Business and Economic Development (GO-Biz) serves as the State of California's leader for job growth and economic development efforts. GO-Biz offers a range of services to business owners including: attraction, retention and expansion services, site selection, permit streamlining, clearing of regulatory hurdles, small business assistance, international trade development, assistance with state government, and much more. For more information visit, www.business.ca.gov.

**SOURCE: GO-Biz** 

## Fictitious Business Name Statements

### FICTITIOUS BUSINESS NAME STATEMENT File No. A-0383623-00

Fictitious Business Name(s):

All Ears Address

219 Leavenworth Street, San Francisco, CA 94102

Full Name of Registrant #1 Amelia Lindbergh

Address of Registrant # 1 6743 Westover Drive, Oakland, CA 94611

This business is conducted by An Individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 10/05/2018

Signed: Amelia Lindbergh

This statement was filed with the County Clerk of San Francisco County on 10/17/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed: Mariedyne L. Argente Deputy County Clerk 10/17/2018

11/8/2018 + 11/15/2018 + 11/22/2018 + 11/29/2018

### FICTITIOUS BUSINESS NAME STATEMENT File No. A-0383641-00

Fictitious Business Name(s):

Cafe Banc Address

83 Duboce Avenue, Unit #B, San Francisco, CA 94103 Full Name of Registrant #1

Microfin, Inc (CA)

Address of Registrant # 1 900 E. Hamilton Avenue #100, Campbell, CA 95008

This business is conducted by A Corporation.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 10/18/2018.

Signed: Pedro R. Garcia, CEO

This statement was filed with the County Clerk of San Francisco County on 10/18/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed:

Sonva Yi Deputy County Clerk 10/18/2018

10/25/2018 + 11/1/2018 + 11/8/2018 + 11/15/2018

### FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

Cafe Banc Address

5330 Mission Street, San Francisco, CA 94112

Full Name of Registrant #1 Microfin, Inc (CA)

900 E. Hamilton Avenue #100, Campbell, CA 95008

This business is conducted by A Corporation.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 10/18/2018.

Signed: Pedro R. Garcia, CEO

This statement was filed with the County Clerk of San Francisco County on 10/18/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed: Sonva Yi

Deputy County Clerk 10/18/2018

10/25/2018 + 11/1/2018 + 11/8/2018 + 11/15/2018

### FICTITIOUS BUSINESS NAME STATEMENT File No. A-0383854-00

Fictitious Business Name(s):

FONFRÈGE

Address 100 Pine Street, Suite 1250, San Francisco, CA 94111

Full Name of Registrant #1
Soleilleux Holding LLC (CA)

100 Pine Street, Suite 1250, San Francisco, CA 94111

This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable.

Signed: Brian Valmonte

This statement was filed with the County Clerk of San Francisco County on 11/2/2018.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Giselle Romo Deputy County Clerk 11/02/2018

11/8/2018 + 11/15/2018 + 11/22/2018 + 11/29/2018

### FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0383737-00

Fictitious Business Name(s):

Happy Cow Creamery & Tea

Address 2291 33rd Street, San Francisco, CA 94107

Full Name of Registrant #1
Katz Foods, LLC (CA)

Address of Registrant # 1 2291 33rd Street, San Francisco, CA 94107

This business is conducted by A Limited Liability Company.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on N/A.

This statement was filed with the County Clerk of San Francisco County on 10/25/2018.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Maribel Jaldon Deputy County Clerk 10/25/2018

11/1/2018 + 11/8/2018 + 11/15/2018 + 11/22/2018

### FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

Home Made Love Doula

2252 Fulton Street #2, San Francisco, CA 94117

Full Name of Registrant #1
Michele Anne Cooke

Address of Registrant # 1

This business is conducted by An Individual.

The registrant(s) commenced to transact by fictitious business name(s) listed above on 11/1/2018

Signed: Michele Anne Cooke

This statement was filed with the County Clerk of San Francisco County on 11/09/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Comm

**Deputy County Clerk** 11/9/2018

11/15/2018 + 11/22/2018 + 11/29/2018 + 12/06/2018

### FICTITIOUS BUSINESS NAME STATEMENT File No. A-0383875-00

Fictitious Business Name(s):

JD Durst Enterprises/Foremast Jack Creations

Address 989 Chenery Street, San Francisco, CA 94131 Full Name of Registrant #1

John Durst

Address of Registrant # 1 989 Chenery Street, San Francisco, CA 94131

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 11/03/2008

This statement was filed with the County Clerk of San Francisco County on 11/06/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Fallon Lim Deputy County Clerk 11/06/2018

11/8/2018 + 11/15/2018 + 11/22/2018 + 11/29/2018

### FICTITIOUS BUSINESS NAME STATEMENT File No. A-0383625-00

Fictitious Business Name(s):

**OBJ** Organic

Address 462 Chenery Street, San Francisco, CA 94131

Full Name of Registrant #1

Anthony Juarez
Address of Registrant #1
462 Chenery Street, San Francisco, CA 94131
Full Name of Registrant #2

Jose Barreto

Address of Registrant # 2
1317 Hillside Blvd., South San Francisco, CA 94080

Full Name of Registrant #3

Miguel Ochoa
Address of Registrant # 3 137 Euclid Avenue, San Leandro, CA 94577

This business is conducted by A General Partnership.

The registrant(s) commenced to transact business fictitious business name(s) listed above on 10/17/2018.

This statement was filed with the County Clerk of San Francisco County on 10/18/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize of another under Federal, State or Common Law

Maribel Jaldon Deputy County Clerk 10/17/2018

10/25/2018 + 11/1/2018 + 11/8/2018 + 11/15/2018

### FICTITIOUS BUSINESS NAME STATEMENT File No. A-0383824-00

Fictitious Business Name(s):

1.) SFRE Solutions
2.) SF Real Estate Solutions

215 West Portal Avenue, San Francisco, CA 94127

Full Name of Registrant #1
Intellimove Realty Group, Inc. (CA) Address of Registrant # 1

2282 Market Street, San Francisco, CA 94114

This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 10/15/2011

Signed: Christopher Sprague, CEO/President

This statement was filed with the County Clerk of San Francisco County on 11/1/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Mariedyne L. Argente Deputy County Clerk 11/1/2018 11/8/2018 + 11/15/2018 + 11/22/2018 + 11/29/2018

### FICTITIOUS BUSINESS NAME STATEMENT File No. A-0383934-00

Fictitious Business Name(s):

Stained Glass DIY

Address
1246 Sacramento Street #7, San Francisco, CA 94108

Full Name of Registrant #1 Sarakit Chariyasatit

Address of Registrant # 1

1246 Sacramento Street #7, San Francisco, CA 94108

This business is conducted by An Individual.

ness under the The registrant(s) commenced to transact busing fictitious business name(s) listed above on 11/09/2018

Signed: Sarakit Chariyasatit

This statement was filed with the County Clerk of San Francisco County on 11/09/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed:

Giselle Romo Deputy County Clerk 11/9/2018

11/15/2018 + 11/22/2018 + 11/29/2018 + 12/06/2018

### FICTITIOUS BUSINESS NAME STATEMENT File No. A-0383829-00

Fictitious Business Name(s):

The Love Tribe Company

Address
230 Jones Street, San Francisco, CA 94102

Full Name of Registrant #1
The Rich Are Sons, LLC (CA) Address of Registrant # 1

230 Jones Street, 3rd Floor, San Francisco, CA 94102

This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 10/31/2018

Signed: Wayne Richardson, Manager

This statement was filed with the County Clerk of San Francisco County on 11/01/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Maribel Jaldon Deputy County Clerk 11/1/2018

11/8/2018 + 11/15/2018 + 11/22/2018 + 11/29/2018

### FICTITIOUS BUSINESS NAME STATEMENT File No. A-0383276-00

Fictitious Business Name(s):

1.) Haute Sauce

2.) Hautesauce.studio 3.) Haute Sauce Studio

236 West Portal Avenue, Suite 226, San Francisco, CA 94127

Full Name of Registrant #1 Haute Sauce Inc. (CA)

236 West Portal Avenue, Suite 226, San Francisco, CA 94127

This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable.

Signed: James Warhol

This statement was filed with the County Clerk of San Francisco County on 9/26/2018.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Mariedyne L. Argente Deputy County Clerk 9/26/2018

10/11/2018 + 10/18/2018 + 10/25/2018 + 11/1/2018





### DEPARTMENT OF PUBLIC WORKS

### Contract No. 1000011500 TURK & HYDE MINI PARK RENOVATION PROJECT

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until 2:30:00 p.m. on December 5, 2018, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublicworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublicworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work to be done under this contract is located at Turk and Hyde Playground at Turk Street and Hyde Street, San Francisco, California, consists of site improvements with demolition; grading; drainage; soil improvement; utility work; play equipment; synthetic turf; trellis swing; concrete paving; walls and curbs; new planting and irrigation; lighting; fencing; all as shown on the drawings and as specified in these Specifications. The time allowed for completion is 210 consecutive calendar days. The Engineer's estimate is approximately \$1,290,000. For more information, contact the Project Manager, **Michael DeGregorio** at (415) 581-2575.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state with laws that perpetuate discrimination against LGBT populations ("Covered State") or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: https://oag.ca.gov/ab1887.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 12%. Call Diane Mai-Tran at (415) 581-2310 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shalls submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%.

Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on **November 16**, **2018 at 11:00 a.m**. at 201 Hyde Street, San Francisco, CA 24102

For information on the City's Surety Bond and Finance Program, call 415-986-3999 or bond@imwis.com.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the General Manager of the Recreation and Park Department recommends the contract for award, and the Recreation and Park Commission then adopts a resolution awarding the Contract. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction (''Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

11/15/18 CNS-3193271# SMALL BUSINESS EXCHANGE



### REQUEST FOR PROPOSALS FOR THE TERMINAL 2 SPECIALTY RETAIL CONCESSION LEASE NO. 2

### AT SAN FRANCISCO INTERNATIONAL AIRPORT

The Airport Commission has commenced the Request for Proposals (RFP) process for the Terminal 2 Specialty Retail Concession Lease No. 2. The specialty retail store comprises of approximately 765 square feet. Concepts excluded are sunglasses, news, electronics and candy.

The proposed minimum financial offer is \$200,000.00 with a term of seven years. Rent for the retail store shall be the higher of the Minimum Annual Guarantee or the sum of the percentage rent structured as follows: 12% of Gross Revenues achieved up to and including \$500,000.00; plus 14% of Gross Revenues achieved from \$500,000.01 up to and including \$1,000,000.00; plus 16% of Gross Revenues achieved over \$1,000,000.00.

An Informational Conference will be held on Thursday, November 15, 2018 at 10:00 a.m. at the Aviation Museum at San Francisco International Airport. This is a time when Staff will discuss desired concepts, minimum qualification requirements, address any questions relating to the Lease and receive comments from participants. Small, local and disadvantaged businesses are encouraged to participate.

Please see <a href="http://www.flysfo.com/business-at-sfo/current-opportunities">http://www.flysfo.com/business-at-sfo/current-opportunities</a> for additional information or call Clarissa Mamaril, Principal Property Manager, of Revenue Development and Management Department, at (650) 821-4500.

CNS-3193182#



## U.S. EPA honors California and Nevada organizations for water-saving innovations

### Continued from page 1



40,000 customers. In addition, SSWD partnered with a local park district to develop and launch a new series of water-wise demonstration landscapes.

### Sonoma-Marin (Santa Rosa, CA) Saving Water Partnership (SMSWP)

Excellence in Promoting WaterSense Labeled Products

SMSWP worked with the Sonoma County Green Business Program, which certifies local businesses for sustainable business practices, to distribute free WaterSense-labeled faucet aerators and showerheads during 115 commercial audits in 2017. The Partnership also provided free WaterSense-labeled showerheads and faucet aerators to more than 3,000 homes in 2017. SMSWP also makes DIY Home Energy and Water Savings Toolkits available at local libraries. Through its rebate program and direct installs, the Partnership encouraged replacement of more than 4,300 old, inefficient toilets with WaterSense-labeled models in 2017.

### Hunter Industries (San Marcos, CA)

Excellence in Labeled Products in the Marketplace

Hunter Industries became the first manufacturer to earn the WaterSense label for irrigation spray sprinkler bodies. These devices regulate pressure to minimize outdoor water waste in irrigation systems. Noticing that many contractors were reluctant to install Wi-Fi-enabled weather-based irrigation controllers, Hunter conducted extensive research to better understand the

marketplace. Based on the results, Hunter developed a new weather-based controller that better meets the needs of contractors, including daily watering schedule modifications based on local conditions.

### San Diego (San Diego, CA) County Water Authority

### Excellence in Certification Program Growth

The San Diego County Water Authority administers the WaterSense labeled Qualified Water Efficient Landscaper (QWEL) certification program in its 950,000-acre service area. As one of the first QWEL providers in Southern California, the Water Authority helped expand the program's training goals. In 2017, the Water Authority offered 12 classes for more than 200 landscape professionals. Of these, 145 were QWEL certified, bringing the region's total certifications to more than 470 since 2016.

### About WaterSense

WaterSense, a partnership program sponsored by EPA, seeks to protect the future of the nation's water supply by offering Americans a simple way to use less water with waterefficient products, homes, and services. WaterSense labeled products, which are independently certified to use at least 20 percent less water and perform as well or better than standard models, have been on the market since 2007. Today there are more than 27,000 labeled models, including products used in residential and commercial bathrooms, commercial kitchens, and outdoor irrigation. EPA's WaterSense program certifies homes with WaterSense labeled fixtures and features. To date more than 1,000 homes have earned the WaterSense label.

To learn more about the 2018 WaterSense award winners, please visit: www.epa.gov/watersense/watersense-awards

### **SOURCE:**

**Environmental Protection Agency,** 



# SBE PROJECT PARTNERS IN BUSINESS & COMMUNITY OUTREACH

- 34 years of history in connecting Primes, Corporations and Agencies with Small, Minority-Owned, Women-Owned, Disabled Veteran-Owned and DBE firms.
- "Vetted" Database including businesses certified by federal, state or local jurisdictions
- National trade / focus publications to community businesses and stakeholders
- Expertise in Diversity Outreach to identify firms, promote outreach events, and handle registration details.
- Archived search results

### LINK TO OUTREACH ORDER FORM:

http://e8.octadyne.net/clientFiles/8023/SBE\_Diversity-Outreach-Form.pdf

### For more information contact:

Small Business Exchange, Inc. • 795 Folsom Street, 1st Floor, San Francisco, CA 94107 Phone: 415-778-6250 • Toll Free: 800-800-8534

Fax: 415-778-6255 • Email: sbe@sbeinc.com • Website: www.sbeinc.com